

# Enhance Client Trust with SonicWall's Managed Security Services Warranty

As the cybersecurity landscape becomes increasingly complex, MSPs and MSSPs must evolve to meet client demands. SonicWall's warranted security services provide not only advanced protection but also financial recovery assistance, setting your cybersecurity solutions apart from competitors.

The Managed Security Services Warranty is included with SonicWall's suite of Managed Security Services (MSS), which offers robust solutions for managed firewalls, threat detection and response, cloud threat analytics and cloud email security. With 24/7 monitoring conducted by a dedicated Security Operations Center (SOC), and customers benefit from unparalleled protection. Learn more about MSS [here](#).

## Managed Security Services Warranty

SonicWall's MSS Warranty, provides financial protection by covering ransomware payments, business email compromised events, regulatory fines, and business interruption losses, ensuring robust support for potential cyber-related expenses. The amount of warranty financial protection is based on the MSS solution bundle purchased; however, the MSS warranty includes the following essential features:

-  Rapid response for incident-related expenses
-  Support for recovery activities expenses
-  Reacts for one breach event per year
-  Cyber insurance deductible buy-back initiative

Warranty Protection	MSS Solution Bundle	Security Events Covered	Warranty Benefits
\$500,000	Managed Firewall	Ransom & Business Email Compromise	\$100,000
	Managed Detection & Response	Compliance Failure & Penalties	\$100,000
	Cloud Threat Analytics	Cyber Legal Liability Expenses	\$250,000
		Business Income Loss	\$50,000
\$1,000,000	Managed Firewall	Ransom & Business Email Compromise	\$200,000
	Managed Detection & Response	Compliance Failure & Penalties	\$200,000
	Cloud Threat Analytics	Cyber Legal Liability Expenses	\$500,000
	Cloud Email Security	Business Income Loss	\$100,000

## Cyber Insurance

In partnership with Cysurance, SonicWall MSS warranty holders receive privileged access to exclusive cyber insurance programs. These programs feature competitive pricing and a streamlined application process, eliminating the need for additional forms or underwriting approvals.

Cysurance offers substantial discounts for cyber insurance to businesses leveraging SonicWall's warranted security services. Furthermore, the warranty can be applied to cover deductible fees, reducing the upfront costs associated with insurance claims. This integrated approach enables organizations to enhance their cybersecurity posture while ensuring robust financial protection against potential threats.

## Features and Benefits

- Discounted premiums for warranty holders
- Automatic qualification – no complex attestation
- \$1M to \$5M cyber insurance coverage options
- Fixed pricing for company revenues under \$100M
- Comprehensive cyber insurance policy
- First and third-party policy agreements
- Cyber insurance coverage for higher limits
- Custom pricing for annual revenues over \$100M

## Cyber Insurance Policy

- Breach and Forensic Expenses
- Business Interruption and System Failure
- Dependent Business Interruption
- Data Recovery Expenses
- Extortion Monies and Expenses
- Data, Security or Privacy Breach Costs
- Regulatory Fines and Penalties
- PCI Fines, and Assessments
- Media Liability Event
- Reputational Harm Losses
- Bricking (Hardware Betterment)
- Cyber Theft Loss (Social Eng. / Funds Transfer)
- Telephone Phreaking Event
- Cryptojacking Event

## SonicWall MSS Warranty Requirements

- SonicWall - Managed FW + MDR + Cloud Threat Analytics
- SonicWall - Managed FW + MDR + Cloud Threat Analytics + Cloud Email Security
- SonicWall MSS Warranty Conditions:
  - MFA enabled on all email accounts
  - Immutable backups (secure copies of data backups)
  - Patch updates within 60 days of their release
  - Continuous security awareness training for employees
  - Adhere to data privacy regulations and/or encryption standards when required
  - Verify and document all out-of-cycle change requests for invoice routing and wire transfers prior to action
  - Security incidents confirmed via log data

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